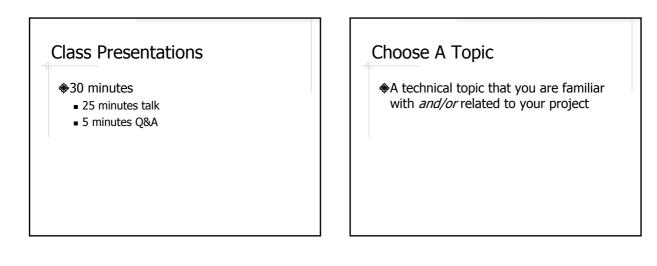
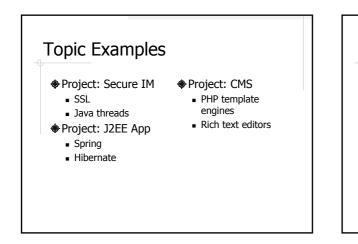




Good work is never enough – you'll still need to sell it

- to managers, colleagues, customers
- to professors, fellow students, other researcher
- to venture capitalists
- **...**





Four Important Things About Presentations

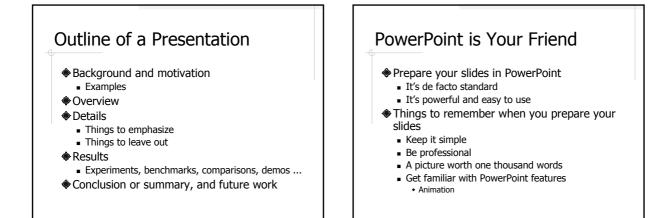
- Organization of materials
- Use of PowerPoint
- Interaction with the audience
- Time management

Who Are You Audience?

- Are they experts of field?
- Are they totally clueless?
- Are they smart people who may not have the background knowledge?

What Goals You Want to Achieve?

- I mean realistic goals
 - Nobody remembers everything you said in a presentation
 - Two or three key ideas in 30 minutes
- Repeat insights
 - Tell them what you're going to tell them
 - Tell them
 - Tell them what you told them



PPT Example 1

- Sun Microsystems has developed Java language with Object Oriented language .It has a very large class library and hierarchy which helps programmers to simplify their codes such as simplicity and portability by using readily made classes.
- The Java 2D provides enhanced twodimensional graphics, text, and image capabilities for Java programs through extensions to the Abstract Windowing Toolkit (AWT).

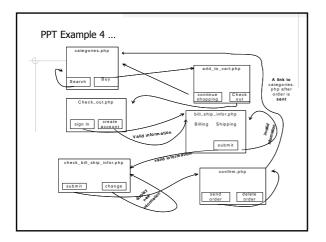
PPT Example 2

 Equipped weapon
 Some enemies will fire at the player, these shots are considered enemies. Enemy Health

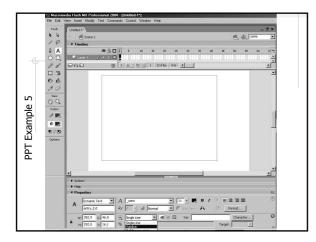
- Amount of hits required to destroy the enemy Corporeality
- Some "enemies" should not be allowed to be hit! This includes enemy shots, explosions, and powerups.
- Defeat
- Award points, and special death events Path
 - Movement pattern assigned to an enemy.

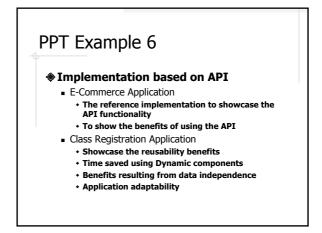
PIE	xamp	le 3.			
	- I				
Field	Туре	Null	Key	Default	Extr
SSN	int(11)		PRI	0	
LastName	varchar(45)				
FirstName	varchar(45)				
DateOfBirth	varchar(12)	YES		NULL	
Address	varchar(45)	YES		NULL	
County	varchar(25)	YES		NULL	
City	varchar(25)	YES		NULL	
ZIP	int(5)	YES		NULL	
Telephone	int(11)	YES		NULL	
Fmail	varchar(25)	YES		NULL	

PPT Example 3						
Field	Туре	Null	Key	Default	Extra	
Doc_ID	int(11)		PRI	NULL	auto_increm	
LastName	varchar(20)					
FirstName	varchar(20)					
Specialty	varchar(20)					
Gender	char(1)	YES		NULL		
Emergency_Phon	varchar(10)	YES		NULL		
D_Password	varchar(6)	YES		NULL		



PPT E	Example 4
	Institut III III III
	Select Products Query Products
-	Display Products Bite James
	Change Restroyse Quantity Update Cast
	Display Cart Details
	Continue Noopting Display Products Chack out
	Display Form
	Invalid Check validity
	Sign In Check Validity
	Input Hilling /Shipping Form Show Confirm Order
	Send Order Store Information
	Sold Comfron Bool





Face the Audience

Speak LOUDDon't read the slides

Interact with the Audience

Make eye contact

Encourage interaction

- ask for questions
- give thoughtful pauses
- Pay attention to audience reactions
 - Are they bored?
 - Are they confused?

Be A Good Audience

- Be here
- Be on time
- Pay attention
- Participate in constructive discussions
 There is no "stupid" question

Time Management

For a 25-30 minutes talk

- Prepare 15-25 slides
- Spend about one or two minutes on each slide
- Skip some less important content if the audience ask lots of questions

References

Mark Hill, Oral Presentation Advice, http://www.cs.wisc.edu/~markhill/conf erence-talk.html